

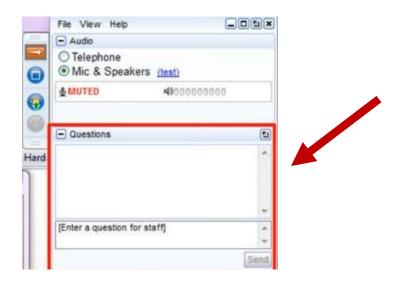
# Community Integrated Health in Practices: Partnerships with Impact

PCPCC Support & Alignment Network
YMCA of the USA
June 21, 2017





### Housekeeping



# We encourage you to participate in today's presentation!

Please type in your questions or comments into the Question pane in the GoToWebinar control panel.





### Welcome & Acknowledgements



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### Today's Objectives

- Provide an overview of the potential role that community based organizations (CBO) can serve as part of a comprehensive population health strategy
- Discuss the steps to implementation for a sustainable clinical integration strategy between a practice undergoing transformation and a community-based organization, such as the Y
- Identify actionable steps to pursuing clinical integration with a CBO







### Impact of Health Reform

- Health reform efforts are shifting the financial incentives from feefor-service to health outcomes
  - Medical loss ratio requirements
  - Value-based payment contracting
  - Reward incentive programs
- Success in a value-based payment contract requires a progressive population health strategy
- Best practices in population health align health systems with community-based organizations to synergize efforts to address targeted health risks in the community







## Clinical Pathways Supporting Evidencebased Health Promotion Programs

- Clinical pathways that fully implement primary, secondary, and tertiary prevention are essential to success in quality performance and cost containment
- Community-based prevention efforts show patients' improved ability to self-manage disease and are essential to a comprehensive population health strategy
  - Improved MIPS and APM measure performance
  - Cost containment







### Clinical Integration Roadmap with CBOs



Integration into reimbursement model

#### SUSTAIN THE MODEL

CBO demonstrates value-add to health care partner and receives fair market reimbursement for evidence-based service/program

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#### **MY PRACTICE HAS:**

- MIPS/APM quality and cost measures relating to chronic diseases
- Patients that need support in the community
- Patient population to manage with cost-effective programs

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 CBO demonstrates improvement of clinical outcomes (and reduction in overall healthcare expenditures)

**CBO RECEIVES REFERRALS** 

### ONGOING PARTNERSHIP EVALUATION

 Bi-directional information and outcome sharing drives refinement of referral pathway and sustainability model







#### **Evidence-based Interventions**

Ys are discovering, developing, and disseminating research-tested, high-fidelity health interventions to improve health.

Evidence-based
Interventions

Capacity Building

Healthier

Community

Initiative

#### **Capacity Building**

Y-USA is engaging Ys from the earliest stages to ensure they have the staff, competencies, and relationships necessary to implement evidence-based programs.

#### **Compliance**

Y-USA is helping YMCAs and other community-based organizations comply with privacy laws and health care regulations.

#### Compliance

THE YMCA'S

MODEL OF

COMMUNITY

INTEGRATED

**HEALTH** 

Shared Spaces

Community Health

### Health Equity Y-USA infuses p

Y-USA infuses principles of equity into services to ensure everyone has the opportunity to live their healthiest lives, and that underserved populations have access to health-promoting resources.

#### **Shared Physical Spaces**

Ys are exploring the value of shared spaces with health practices, rehab and cancer centers, primary care within Y facilities, retail programming space with health care systems, clinical facilities at camps, and other health services.

#### **Community Health Navigation**

**Navigation** 

Ys help individuals develop the relationships necessary to manage health by conducting home visits, spreading awareness of recommended preventive services, and helping connect people to health care exchanges and marketplaces.

#### Healthier Communities Initiative

Across 247 communities, Ys have used a collective impact model to implement policy, system, and environmental changes so that healthy choices are the easy choices for all. Building on this knowledge, Y-USA's Talent and Knowledge Management department is testing new and advanced models of collaboration over the next three years.







Cessation

# The Y's Portfolio of Evidence-based (RCT Proven) Programs





## Y Evidence-Based Health Programs Supporting Quality Measures

- Ys can play an important role in supporting health care providers' fulfillment of their eCQMs for MIPS or APMs
- Alternative Payment Models provide financial incentives to achieve cost savings and improve clinical outcomes
- The APM model provides the ability to risk stratify the target population using clinical indicators and Medicare claims data
- Opportunities to impact MIPS performance categories
  - Quality: DM management outcomes, falls measures, preventive care for BMI, BP, tobacco use, etc.
  - Advancing care information: e-prescribing, request/accept summary of care, secure messaging (referral to community programs), etc.
  - Improvement activities: care transition documentation, chronic care and preventive care management, community engagement for health status improvement, etc.







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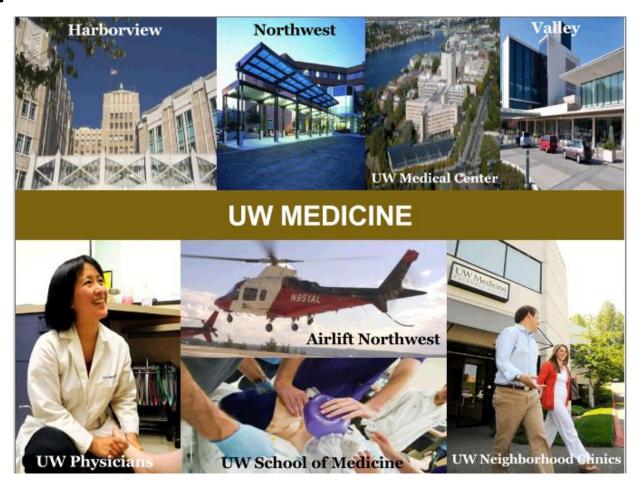
# Implementation Case Study: UW Medicine and the YMCA of Greater Seattle







# Establishing a Connection: UW Medicine Perspective







# Establishing a Connection: UW Medicine Perspective

- Synergy and momentum created around community-clinical linkages
- Confidence in the work of the Y to create lifestyle change
- UW Medicine contact connected Y to Medical Director of UW Neighborhood Clinics





# Establishing a Connection: YMCA Perspective

- YMCA crossed paths with UW Medicine through role on UW-HPRC Community Advisory Board
- YMCA actively partnered with state's Public Employee Benefit Board (PEBB) to make the YMCA's Diabetes Prevention Program a covered benefit
- YMCA success with separate healthcare partner (direct referral system, Kaizen process to identify physician needs) instilled confidence







# Creating a Clinical to Community Referral System

- Providers identified program needs (YMCA's Diabetes Prevention Program and Weight Loss program)
- Secure fax system implemented
- Provider education/awareness building
- Agreement on patient data exchange (methods and timeline) closing the patient care loop
- Future: expand referral networks across all UW entities







### Expanding the Relationship

- Both parties interested in exploring innovative partnership possibilities:
  - Pre and post joint surgery optimization
  - Integrate Y services into UW Accountable Care Network services (as well as bundles and other value-based payment models)
  - Chronic Care Management (CCM) services at the Y
  - Expand Y program suite to meet UW interests including
  - YMCA behavioral health services







# Challenges & Operations: YMCA Perspective

- Competing, simultaneous demands on healthcare system
- Hesitancy to send patients "outside of their four walls"
- Widespread lack of coverage for wellness services
- Need for ongoing staff/provider education and refreshers







# Challenges & Opportunities: UW Medicine Perspective

- Continual need to raise provider and staff awareness of YMCA programs and services
- Structuring a sustainable framework and model still early
  - Aligning compensation models :- from fee for service to fee for value
- Paving a way to test quality outcomes and quantify value of partnerships other than it is the right thing to do
- Ability to measure patient and provider satisfaction with outcomes and measure cost impact, if any.





### Summary

- Partnership is evolving
- Enthusiasm and willingness
- Committed to shared goals
- In 2017 look forward to:
  - Pilot e-referrals interoperability for the YMCA's Diabetes Prevention Program at one clinic with a plan to evaluate, scale, and spread
  - Pre/post surgery fitness optimization, manage prediabetes, lifestyle, diet and activity before elective joint and/or spine surgery







# Building a Community-Clinical Partnership: Steps to get started

- Go outside your walls
- Identify Champions
- Find the low-hanging fruit where priorities match
- Set-up internal processes/logistics
- Provider education/awareness building
- Track patient utilization and health outcomes
- Communicate patient data back to the provider
- Evaluate and revise process continuously





# Questions?



### Contact Us!

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https://www.pcpcc.org/tcpi

