

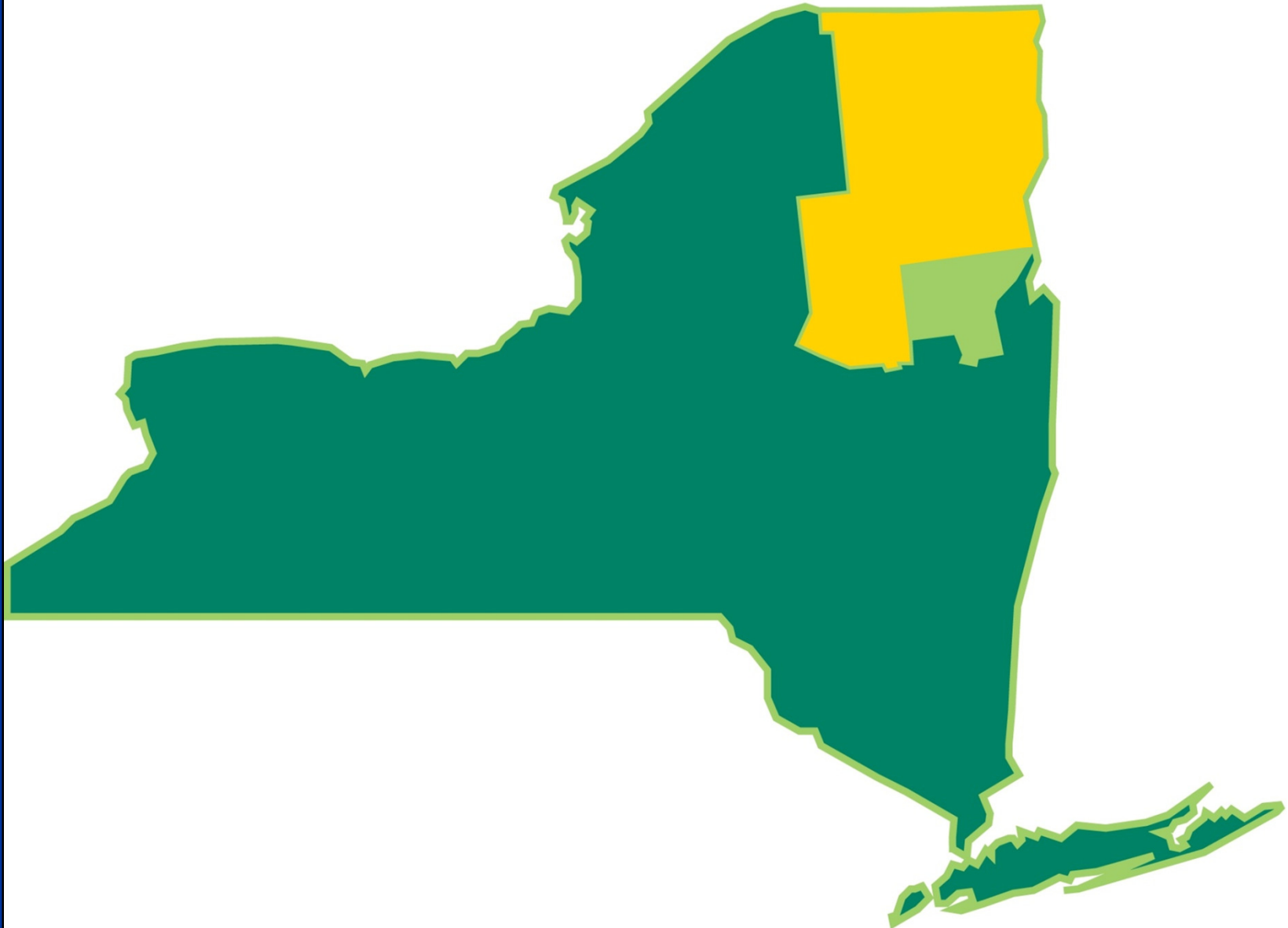
Adirondack Region Medical Home Pilot

John Ruge, M.D
Adirondack Health Institute

Patient-Centered Primary Care Collaborative

February 10, 2011

Adirondack Medical Home Pilot















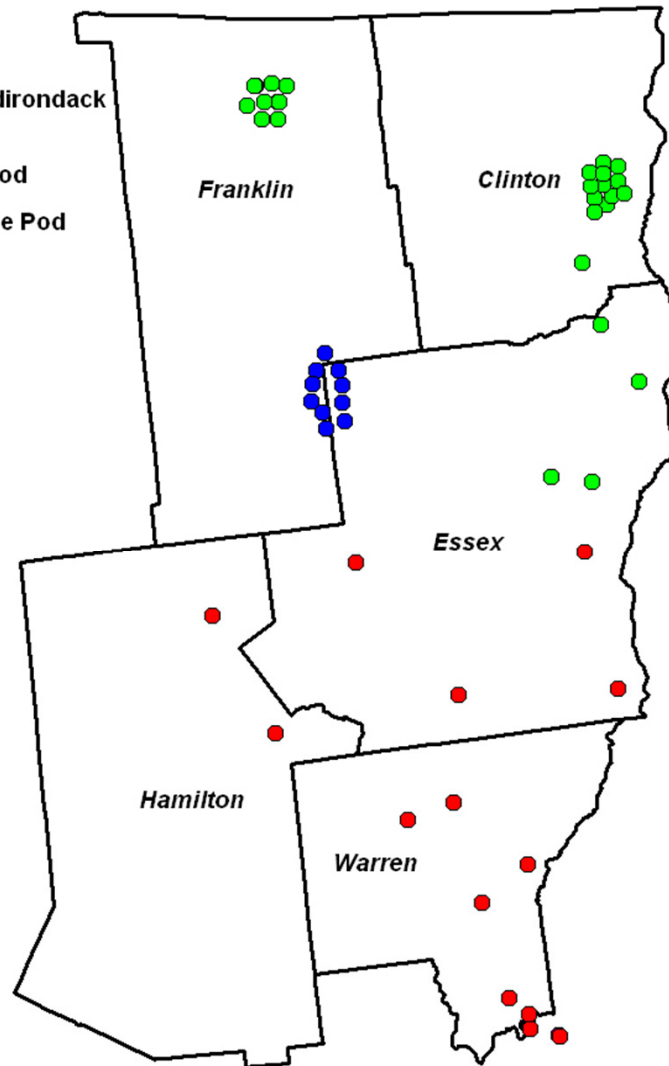


Demographics

- **Population ~ 200,000**
- **Micropolitan (2)/Rural/Frontier**
- **Second to SW Florida in Age**
- **Unusual and Stressed Economy**

ADIRONDACK REGION MEDICAL HOME PRIMARY CARE PRACTICES

- Northern Adirondack Pod
- Tri-Lakes Pod
- Lake George Pod

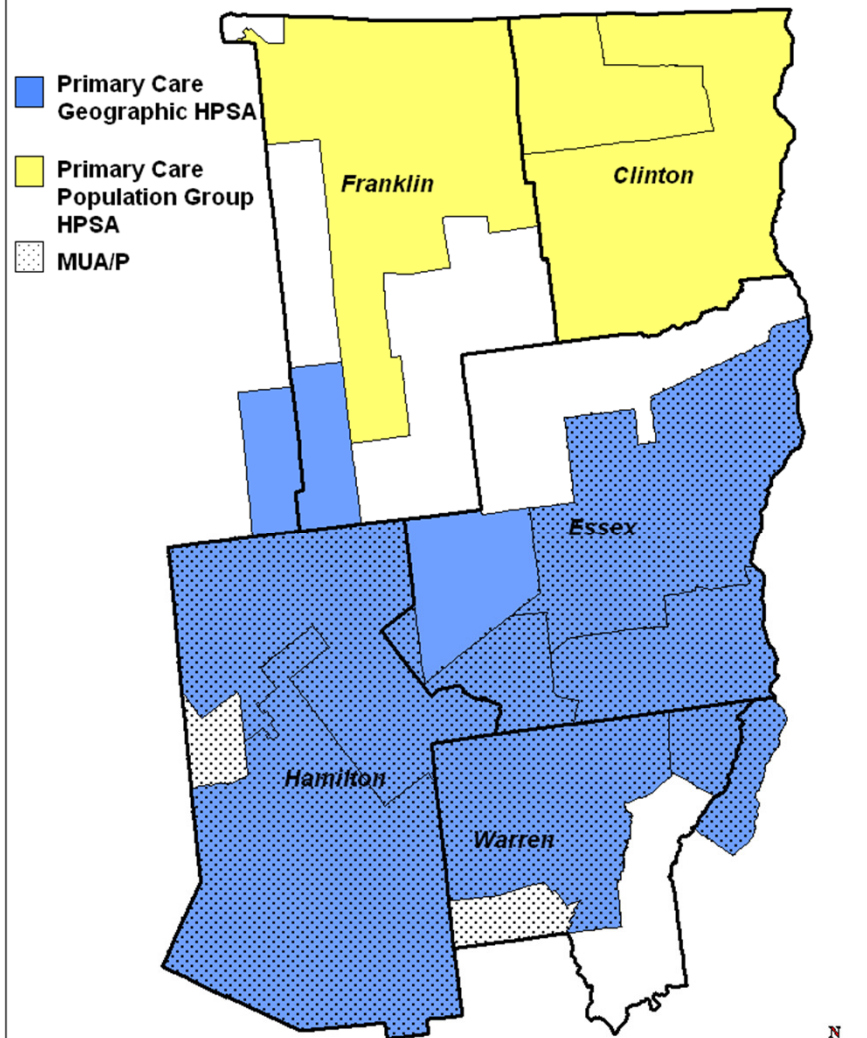


Data Source: Providers: Hudson Headwaters Health Network; HPSAs, MU/As, HRSA
Map prepared by Community Data Services LLC, Voorheesville, NY
www.thecommunitydataservices.com
January 2011

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miles



HEALTH CARE DEMOGRAPHY



Data Source: Providers: Hudson Headwaters Health Network; HPSAs, MUA/Ps, HRSA
Map prepared by Community Data Services LLC, Voorheesville, NY
www.thecommunitydataservices.com
November 2009

The Emerging Adirondack Crisis

Departure of Primary Care Providers

**Low Pay
Long Hours
Grinding Work**

Destabilized Health Care System

**Hospitals
Specialists**

Crisis Response: The Providers

Adirondack Health Institute (AHI)

Private Practices

FQHC

FQHC Look-Alike

Hospital Clinics

MSO

PHO

**Project Manager: Dennis Weaver, M.D.
EastPoint Health**

Crisis Response: NY State

Rural Health Network Designation

Antitrust Protection for AHI

Adirondack Medical Home Pilot

2009 NYS Budget

Antitrust Protection for AHI/Payers

Enhanced Medicaid Payments

Civil Service Commission

Empire Plan

Crisis Response: The Payers

- **Blue Shield of NENY**
- **CDPHP**
- **Empire Blue Cross**
- **Excellus**
- **Fidelis**
- **MVP**
- **United Health Care**
- **Medicaid**
- **Medicare**

Crisis Response: The Community

- **New York State Association of Counties (NYSAC)**
- **Adirondack Health Summits (07 & 09)**
- **Local, State, Federal Officials**

Pilot Goals

- **Improve Clinical Outcomes**
- **Control Health Care Costs**
- **Improve Provider and Patient Experience**
- **Enable Retention and Recruitment**

Pilot Design

Care Coordination Pods

Plattsburgh – Integrated Hospital System

Saranac - PHO

Lake George - FQHC

Pilot Terms

- **Five-Year Demo: 2010-2014**
- **Readiness Assessment & Work Plan: 1/10**
- **E-Prescribing: 7/10**
- **Level II NCQA Recognition: 2/11**
- **“Crossover” Point: Year 3**

Pilot Financing

Enrolled Patients

One E&M Visit in Previous 24 Months
Household Members

Continue Existing Reimbursement

Add \$7 pmpm

Care Coordinating Teams
Physician Compensation
Data Sets

Consider Additional Incentives in Out-Years

Pilot Data

Focus on 3 Clinical Conditions

Shared Performance Standards

Pooling of Data

Providers and Payers

RHIO

HEAL - 10

Pilot Oversight

Governance Council

NYSDOH as Voting Chair

8 Providers (Including MSSNY)

8 Payers

Non-Voting Participants

**NYSAC, Legal Staff, Consumers,
Public Health, Employers, Service
Organizations, Invited Experts**

Pilot Budget

Developmental Investment

\$ 85,000	HRSA	Project Planning
\$ 540,000	HRSA	Project Development
\$3,000,000	MSSNY	Reg. Pod Capacities
\$7,000,000	HEAL 10	Electronic Connectivity
\$8,000,000	Providers	Matching Commitments

Operating Revenue/Expenses

\$55,000,000 (Estimated) Five Years



Dennis Weaver, M.D.
EastPoint Health



Physician Practice Support Organizations: “Pods”

Patient identification and payment coordination

Data aggregation and analysis reporting

Quality improvement activities

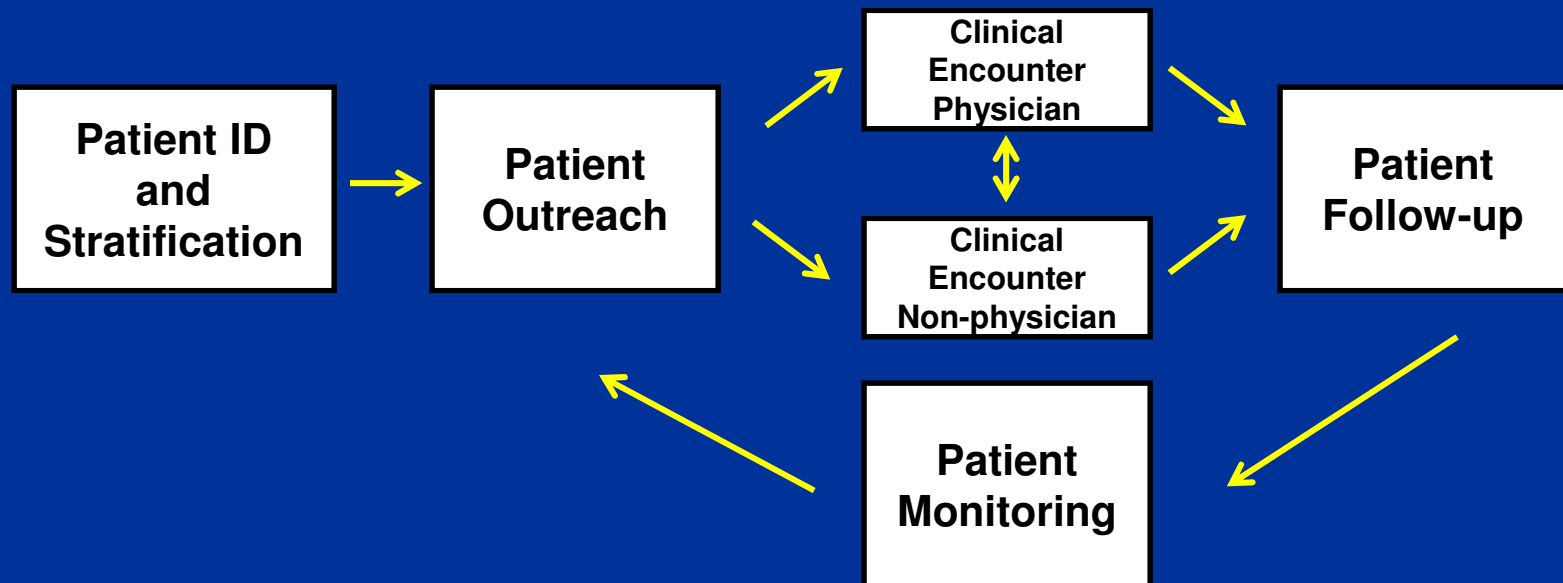
Chronic disease management

- PharmD, Social Worker, Disease Management Nurse
- Care coordination / Case management
- Disease registry management

Transitions of Care

- Hospital to home to primary care

Clinical Process Flow



Pilot Participation Requires Measurement

Access to care

Clinical Quality - Evidence based guidelines

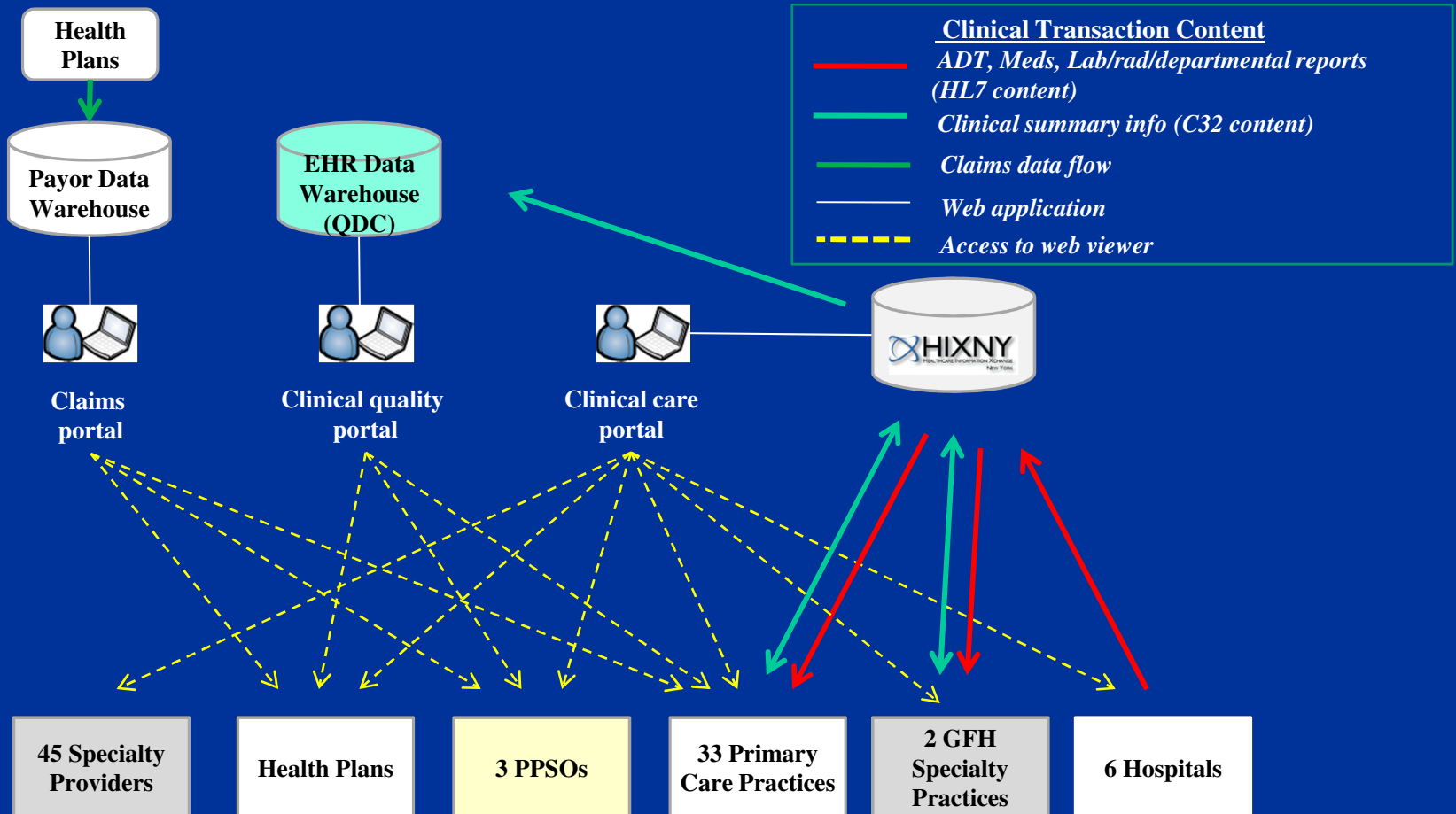
- Adult – **Diabetes** / Hypertension / Coronary Disease
- Pediatric – **Childhood Obesity** / Asthma / Prevention

Efficiency

- Inpatient bed days / ER visits / Formulary compliance
- Risk adjusted total cost

Health Plans & Providers will utilize the same measures!!!

Abstract View



Clinical Transaction Content Detail

	<i>Hospital-to-HIXNY</i>	<i>Practice-to-HIXNY</i>	<i>HIXNY-to-practice</i>	<i>HIXNY-to-QDC</i>
<hr style="border: 1px solid red;"/> <p><i>ADT, Meds, Lab/rad/ departmental reports (HL7 content)</i></p> <hr style="border: 1px solid green;"/>	<ul style="list-style-type: none"> • ADT • Lab/path/micro results • Imaging reports • Current and prescribed medications • Departmental reports (availability may vary by hospital) • Discharge summaries 	<ul style="list-style-type: none"> • NA 	<ul style="list-style-type: none"> • C32 content will be available to Practice EHR's for consumption • EHR vendor consumption capabilities are vendor-specific • Lab/path/micro results • Imaging reports 	<ul style="list-style-type: none"> • NA
<p><i>Clinical summary info (C32 content)</i></p> <p>Note: C32 content for Practice-to-HIXNY exchange is per HITSP harmonized standard. HIXNY version may differ slightly.</p>	<ul style="list-style-type: none"> • NA 	<ul style="list-style-type: none"> • Patient demographics • Language spoken • Health care provider info • Health insurance info • Allergy/drug sensitivity • Problem/condition • Medications • Pregnancy • Information source • Advance directive • Immunizations • Vital signs • Results • Encounter type • Procedures • Social history • Comment • Plan of care • Family support 	<ul style="list-style-type: none"> • C32 content / HIXNY Patient Record • Available through HIXNY portal 	<ul style="list-style-type: none"> • Patient demographics • Language spoken • Health care provider info • Health insurance info • Allergy/drug sensitivity • Problem/condition • Medications • Pregnancy • Information source • Advance directive • Immunizations • Vital signs • Results • Encounter type • Procedures • Social history

Cyndi Nassivera-Cordes, RN, CRM
Hudson Headwaters Health Network



Using Technology to Assist Transformation

- **E-prescribing**
- **Population Management**
- **Transition Care/Care Management**
- **Increased Efficiencies**
 - ❖ Automated Reminder/Results Calls
 - ❖ Centralized Referrals
 - ❖ Centralized Document Management
 - ❖ Others in Discussion (Centralized Prescription Refills, Prior Auth, Telephone Triage, and Appt Scheduling)
- **EMR Templates**
- **Quality Measurement and Improvement**

E-Prescribing

- **Pilot Practices E-prescribing at rates >90% by July 2010**
- **Most E-prescribing Systems Include Safety and Efficiency Alerts**

Using Systems for Population Management

- **Practice Management System Identifies Patients With Upcoming Visits/Important Conditions/Conduct Outreach prior to visit**
- **Determine Who Would Benefit from Care Management**
- **Next Step - Incorporate Clinical Details from the EMR to Increase Efficiency**

Using Systems for Population Management

Chronic Condition Flow Sheet

- **Automatically Pulls in Pertinent Medication and Co-morbidity Information**
- **Manages Historical Clinical Information**
- **Outlines Patient's Goals and Progress**
- **Patient Self-Management Support Tool**

Using Systems for Population Management

Automated Patient Communication

- **Reminder Call/Appointment Tickler**
- **For Preventive Care Visits/Tests and
Follow-up Care for a Chronic Condition**

Preventive Service Clinician Reminder

- **Age-Appropriate Screening Tests and Immunizations built into EMR Templates**
- **Risk Assessment/Social History Based on Age**
- **Specific Assessments built into Social History Templates (BHS, Cage and Smoker's Questionnaires)**

Continuity of Care

Transition Care Program

- **Hospital Provider Can Access Outpatient EMR**
- **Follow-up Outpatient Visit Scheduled Prior to Discharge**
- **Patients Who Can Benefit From Transition Care Coordination (Coleman Model) Identified Prior to Discharge**
- **Program Reinforced by Hospital Provider**

Continuity of Care

Transition Care Program

- **Medication Reconciliation Completed on the Medication List in the Patient's EMR**
- **Transition Care Coordinator Documents Patient Interaction in the EMR**

Test Tracking

- **Efficiencies in Notifying Patients of Normal and Abnormal Test Results**
- **Results Call/Patient Portal**

Measures of Performance

- **Measure Adherence to the Pilot's Evidence-Based Treatment Guidelines**
 - ❖ Diabetes
 - ❖ Hypertension
 - ❖ CAD
 - ❖ Preventive Services (pap smear, mammogram, colonoscopy)
- **Can be Reported at Multiple Levels**
 - ❖ Patient
 - ❖ Provider
 - ❖ Health Center
 - ❖ Network
 - ❖ Pod
 - ❖ Pilot